

Manufacturing **REPORT**



Manufactured Housing Institute

1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

November, 1983

Manufacturers shipped 23,533 mobile/manufactured homes to retail sales locations and permanent sites during November 1983. This was a 24% increase from the 18,903 homes shipped in November 1982.

DATA SOURCE: National Conference of States on
Building Codes and Standards, Inc.

For further information, call (703) 979-6620

MOBILE/MANUFACTURED HOME PRODUCTION

	EACH MONTH				CUMULATIVE FOR YEAR		
	1982	1983	PERCENTAGE CHANGE		1982	1983	PERCENTAGE CHANGE
JANUARY	13,894	18,109	+30%	JANUARY	13,894	18,109	+30%
FEBRUARY	17,199	19,683	+14%	JAN-FEB	31,093	37,792	+22%
MARCH	22,086	25,411	+15%	JAN-MAR	53,179	63,203	+19%
APRIL	22,294	25,128	+13%	JAN-APR	75,473	88,331	+17%
MAY	21,777	26,780	+23%	JAN-MAY	97,250	115,111	+18%
JUNE	23,640	29,536	+25%	JAN-JUNE	120,890	144,647	+20%
JULY	19,406	23,348	+20%	JAN-JULY	140,296	167,995	+20%
AUGUST	22,227	30,110	+35%	JAN-AUG	162,523	198,105	+22%
SEPTEMBER	21,215	28,044	+32%	JAN-SEPT	183,738	226,149	+23%
OCTOBER	20,376	26,839	+32%	JAN-OCT	204,114	252,988	+24%
NOVEMBER	18,791	23,505	+25%	JAN-NOV	222,905	276,493	+24%
DECEMBER	15,915			JAN-DEC	238,820		

ESTIMATED MOBILE/MANUFACTURED HOME SHIPMENTS*

	EACH MONTH				CUMULATIVE FOR YEAR		
	1982	1983	PERCENTAGE CHANGE		1982	1983	PERCENTAGE CHANGE
JANUARY	13,732	17,783	+30%	JANUARY	13,732	17,783	+30%
FEBRUARY	17,219	19,721	+15%	JAN-FEB	30,951	37,504	+21%
MARCH	22,085	25,580	+16%	JAN-MAR	53,036	63,084	+19%
APRIL	22,423	25,166	+12%	JAN-APR	75,459	88,250	+17%
MAY	21,788	26,951	+24%	JAN-MAY	97,247	115,201	+18%
JUNE	23,457	29,484	+26%	JAN-JUNE	120,704	144,685	+20%
JULY	19,456	23,454	+21%	JAN-JULY	140,160	168,139	+20%
AUGUST	22,102	29,945	+35%	JAN-AUG	162,262	198,084	+22%
SEPTEMBER	21,271	27,979	+32%	JAN-SEPT	183,533	226,063	+23%
OCTOBER	20,346	26,712	+31%	JAN-OCT	203,879	252,775	+24%
NOVEMBER	18,903	23,533	+24%	JAN-NOV	222,782	276,308	+24%
DECEMBER	16,026			JAN-DEC	238,808		

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1982	1983	1982	1983
JANUARY	5.5%	5.2%	JANUARY	761
FEBRUARY	4.3%	4.6%	FEBRUARY	741
MARCH	3.4%	2.9%	MARCH	742
APRIL	2.7%	2.8%	APRIL	613
MAY	2.8%	1.9%	MAY	602
JUNE	3.3%	1.9%	JUNE	785
JULY	3.8%	2.0%	JULY	735
AUGUST	3.9%	2.1%	AUGUST	860
SEPTEMBER	3.8%	2.5%	SEPTEMBER	804
OCTOBER	4.1%	3.1%	OCTOBER	834
NOVEMBER	3.8%	3.4%	NOVEMBER	722
DECEMBER	3.8%		DECEMBER	611

MOBILE/MANUFACTURED HOME PRODUCTION

	NOVEMBER			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
NORTHEAST	769	1,024	+33%	10,016	12,448	+24%
CONNECTICUT	0	0	0%	0	0	0%
MAINE *	*	*	---	*	*	---
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE *	*	*	---	*	*	---
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK *	*	*	---	*	*	---
PENNSYLVANIA	769	1,024	+33%	10,016	12,448	+24%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT *	*	*	---	*	*	---
EAST NORTH CENTRAL	1,763	2,364	+34%	22,690	31,534	+39%
ILLINOIS *	*	*	---	*	*	---
INDIANA	1,448	1,882	+30%	18,452	24,718	+34%
MICHIGAN *	*	*	---	*	*	---
OHIO	107	258	NM	1,391	3,131	NM
WISCONSIN	208	224	+8%	2,847	3,685	+29%
WEST NORTH CENTRAL	1,183	1,077	-9%	16,249	14,615	-10%
IOWA *	*	*	---	*	*	---
KANSAS	619	525	-15%	9,115	7,128	-22%
MINNESOTA	146	190	+30%	1,734	2,656	+53%
MISSOURI	114	114	+0%	1,577	1,390	-12%
NEBRASKA	304	248	-18%	3,823	3,441	-10%
NORTH DAKOTA	0	0	0%	0	0	0%
SOUTH DAKOTA *	*	*	---	*	*	---
SOUTH ATLANTIC	6,536	8,513	+30%	68,970	89,977	+30%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	1,877	2,280	+21%	17,025	22,590	+33%
GEORGIA	2,767	3,624	+31%	31,607	39,158	+24%
MARYLAND *	*	*	---	*	*	---
NORTH CAROLINA	1,584	2,133	+35%	17,268	23,268	+35%
SOUTH CAROLINA *	*	*	---	*	*	---
VIRGINIA	308	476	+55%	3,070	4,961	+62%
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	5,997	7,174	+20%	76,103	89,154	+17%
ALABAMA	1,373	1,827	+33%	17,714	23,546	+33%
ARKANSAS	257	229	-11%	3,380	3,307	-2%
KENTUCKY *	*	*	---	*	*	---
LOUISIANA	175	249	+42%	3,085	3,407	+10%
MISSISSIPPI	533	569	+7%	5,588	7,647	+37%
OKLAHOMA	102	78	-24%	1,072	1,016	-5%
TENNESSEE	516	940	+82%	7,113	9,923	+40%
TEXAS	3,041	3,282	+8%	38,151	40,308	+6%

MOBILE/MANUFACTURED HOME PRODUCTION

	NOVEMBER			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
MOUNTAIN	873	1,101	+26%	9,341	12,399	+33%
ARIZONA	504	583	+16%	4,925	6,346	+29%
COLORADO	145	96	-34%	1,358	1,470	+8%
IDAHO	224	422	+88%	3,058	4,583	+50%
MONTANA *	*	*	---	*	*	---
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH *	*	*	---	*	*	---
WYOMING *	*	*	---	*	*	---
PACIFIC	1,320	1,833	+39%	15,077	20,695	+37%
CALIFORNIA	768	1,157	+51%	8,418	12,580	+49%
OREGON	461	572	+24%	5,475	6,623	+21%
WASHINGTON	91	104	+14%	1,184	1,492	+26%
ALASKA *	*	*	---	*	*	---
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	9	0	NM
STATES WITH*	350	419	+20%	4,450	5,671	+27%
TOTAL PRODUCTION	18,791	23,505	+25%	222,905	276,493	+24%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE/MANUFACTURED HOME SHIPMENTS

	NOVEMBER			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
NORTHEAST	914	1,259	+38%	11,579	16,071	+39%
CONNECTICUT	21	40	+90%	224	268	+20%
MAINE	70	84	+20%	799	1,198	+50%
MASSACHUSETTS	39	49	+26%	409	669	+64%
NEW HAMPSHIRE	71	111	+56%	642	986	+54%
NEW JERSEY	53	47	-11%	462	583	+26%
NEW YORK	288	380	+32%	3,800	5,321	+40%
PENNSYLVANIA	334	519	+55%	4,760	6,427	+35%
RHODE ISLAND	7	11	+57%	58	156	NM
VERMONT	31	18	-42%	425	463	+9%

MOBILE/MANUFACTURED HOME SHIPMENTS

	NOVEMBER			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
EAST NORTH CENTRAL	1,126	1,661	+48%	14,025	21,307	+52%
ILLINOIS	206	317	+54%	2,592	3,689	+42%
INDIANA	250	391	+56%	3,180	4,773	+50%
MICHIGAN	219	417	+90%	2,859	4,757	+66%
OHIO	305	375	+23%	3,473	5,151	+48%
WISCONSIN	146	161	+10%	1,921	2,937	+53%
WEST NORTH CENTRAL	822	968	+18%	9,664	12,883	+33%
IOWA	59	86	+46%	750	1,102	+47%
KANSAS	260	194	-25%	2,634	2,794	+6%
MINNESOTA	114	154	+35%	1,405	1,916	+36%
MISSOURI	236	394	+67%	2,716	4,664	+72%
NEBRASKA	68	60	-12%	720	895	+24%
NORTH DAKOTA	41	41	+0%	871	755	-13%
SOUTH DAKOTA	44	39	-11%	568	757	+33%
SOUTH ATLANTIC	6,059	8,305	+37%	63,199	87,262	+38%
DELAWARE	122	154	+26%	1,187	2,050	+73%
FLORIDA	2,386	2,976	+25%	21,798	28,544	+31%
GEORGIA	1,009	1,295	+28%	11,367	14,632	+29%
MARYLAND	81	118	+46%	1,034	1,229	+19%
NORTH CAROLINA	1,273	1,917	+51%	13,451	20,245	+51%
SOUTH CAROLINA	657	1,089	+66%	7,111	11,379	+60%
VIRGINIA	363	501	+38%	4,612	5,940	+29%
WEST VIRGINIA	168	255	+52%	2,639	3,243	+23%
SOUTH CENTRAL	6,502	7,181	+10%	86,400	92,183	+7%
ALABAMA	567	760	+34%	5,334	9,141	+71%
ARKANSAS	278	431	+55%	2,905	5,210	+79%
KENTUCKY	286	461	+61%	3,731	4,985	+34%
LOUISIANA	882	898	+2%	13,506	12,917	-4%
MISSISSIPPI	307	454	+48%	3,928	5,982	+52%
OKLAHOMA	777	614	-21%	11,584	8,670	-25%
TENNESSEE	286	499	+74%	4,396	5,710	+30%
TEXAS	3,119	3,064	-2%	41,016	39,568	-4%
MOUNTAIN	1,466	1,625	+11%	16,065	19,520	+22%
ARIZONA	505	677	+34%	4,650	6,590	+42%
COLORADO	168	130	-23%	2,040	2,004	-2%
IDAHO	86	146	+70%	1,113	1,687	+52%
MONTANA	67	113	+69%	815	1,395	+71%
NEVADA	148	122	-18%	1,368	1,734	+27%
NEW MEXICO	313	302	-3%	3,771	4,253	+13%
UTAH	96	86	-10%	1,239	1,232	-1%
WYOMING	83	48	-42%	1,069	625	-42%
PACIFIC	1,132	1,667	+47%	13,195	18,520	+40%
CALIFORNIA	605	935	+55%	6,926	10,272	+48%
OREGON	125	220	+76%	1,730	2,487	+44%
WASHINGTON	402	512	+27%	4,539	5,761	+27%

MOBILE/MANUFACTURED HOME SHIPMENTS

	NOVEMBER			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
ALASKA	21	43	NM	493	445	-10%
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	834	824		8,076	7,583	
GOVT. EXPORT	27	0		116	534	
TOTAL SHIPMENTS	18,903	23,533	+24%	222,782	276,308	+24%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE
1983 PRODUCT MIX

	JAN-NOV SHIPMENTS			JAN-NOV PRODUCTION		
	SINGLE- SECTION	MULTI- SECTION	TOTAL SHIPMENTS	SINGLE- SECTION	MULTI- SECTION	TOTAL PRODUCTION
NORTHEAST	13,810 86%	2,261 14%	16,071 100%	10,532 85%	1,916 15%	12,448 100%
CONNECTICUT	237	31	268	0	0	0
MAINE *	1,153	45	1,198	*	*	*
MASSACHUSETTS	481	188	669	0	0	0
NEW HAMPSHIRE *	833	153	986	*	*	*
NEW JERSEY	386	197	583	0	0	0
NEW YORK *	4,523	798	5,321	*	*	*
PENNSYLVANIA	5,621	806	6,427	10,532	1,916	12,448
RHODE ISLAND	139	17	156	0	0	0
VERMONT *	437	26	463	*	*	*
EAST NORTH CENTRAL	17,135 80%	4,172 20%	21,307 100%	25,808 82%	5,726 18%	31,534 100%
ILLINOIS *	2,876	813	3,689	*	*	*
INDIANA	3,783	990	4,773	19,492	5,226	24,718
MICHIGAN *	3,560	1,197	4,757	*	*	*
OHIO	4,130	1,021	5,151	2,857	274	3,131
WISCONSIN	2,786	151	2,937	3,459	226	3,685

YEAR-TO-DATE
1983 PRODUCT MIX

	JAN-NOV SHIPMENTS			JAN-NOV PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	10,657 83%	2,226 17%	12,883 100%	12,165 83%	2,450 17%	14,615 100%
IOWA *	910	192	1,102	*	*	*
KANSAS	2,197	597	2,794	6,315	813	7,128
MINNESOTA	1,696	220	1,916	2,346	310	2,656
MISSOURI	3,974	690	4,664	876	514	1,390
NEBRASKA	687	208	895	2,628	813	3,441
NORTH DAKOTA	611	144	755	0	0	0
SOUTH DAKOTA *	582	175	757	*	*	*
SOUTH ATLANTIC	57,435 66%	29,827 34%	87,262 100%	58,332 65%	31,645 35%	89,977 100%
DELAWARE	1,752	298	2,050	0	0	0
FLORIDA	13,419	15,125	28,544	9,333	13,257	22,590
GEORGIA	9,205	5,427	14,632	25,651	13,507	39,158
MARYLAND *	1,019	210	1,229	*	*	*
NORTH CAROLINA	15,876	4,369	20,245	18,564	4,704	23,268
SOUTH CAROLINA *	8,401	2,978	11,379	*	*	*
VIRGINIA	5,051	889	5,940	4,784	177	4,961
WEST VIRGINIA	2,712	531	3,243	0	0	0
SOUTH CENTRAL	80,012 87%	12,171 13%	92,183 100%	78,610 88%	10,544 12%	89,154 100%
ALABAMA	7,687	1,454	9,141	21,239	2,307	23,546
ARKANSAS	4,529	681	5,210	3,000	307	3,307
KENTUCKY *	3,952	1,033	4,985	*	*	*
LOUISIANA	12,130	787	12,917	3,180	227	3,407
MISSISSIPPI	5,329	653	5,982	7,481	166	7,647
OKLAHOMA	7,683	987	8,670	856	160	1,016
TENNESSEE	4,678	1,032	5,710	8,130	1,793	9,923
TEXAS	34,024	5,544	39,568	34,724	5,584	40,308
MOUNTAIN	11,876 61%	7,644 39%	19,520 100%	7,065 57%	5,334 43%	12,399 100%
ARIZONA	3,547	3,043	6,590	3,538	2,808	6,346
COLORADO	1,286	718	2,004	785	685	1,470
IDAHO	878	809	1,687	2,742	1,841	4,583
MONTANA *	981	414	1,395	*	*	*
NEVADA	625	1,109	1,734	0	0	0
NEW MEXICO	3,450	803	4,253	0	0	0
UTAH *	723	509	1,232	*	*	*
WYOMING *	386	239	625	*	*	*
PACIFIC	5,564 30%	12,956 70%	18,520 100%	6,259 30%	14,436 70%	20,695 100%
CALIFORNIA	2,434	7,838	10,272	3,172	9,408	12,580
OREGON	866	1,621	2,487	2,645	3,978	6,623
WASHINGTON	2,264	3,497	5,761	442	1,050	1,492

YEAR-TO-DATE
1983 PRODUCT MIX

	JAN-NOV SHIPMENTS			JAN-NOV PRODUCTION		
	SINGLE- SECTION	MULTI- SECTION	TOTAL SHIPMENTS	SINGLE- SECTION	MULTI- SECTION	TOTAL PRODUCTION
ALASKA *	336	109	445	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	196,825 73%	71,366 27%	268,191 100%	198,771 73%	72,051 27%	270,822 100%
GOVT. & EXPORT	0	534	534			
CUMULATIVE BEGINNING INVENTORY	6,107	1,476	7,583			
OTHER (CANADA)				0	0	0
STATES WITH*				4,313	1,358	5,671
TOTAL	202,932 73%	73,376 27%	276,308 100%	203,084 73%	73,409 27%	276,493 100%

NOTE: FINAL 1982 PRODUCT MIX FOR TOTAL U.S. WAS 21% AND 79% FOR MULTI SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
NOVEMBER 1983

STATE	TOTAL SHIP- MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
TEXAS	3,064	13.5%	1	2,561	16.0%	1	503	7.5%	3
FLORIDA	2,976	13.1%	2	1,325	8.3%	3	1,651	24.5%	1
NORTH CAROLINA	1,917	8.4%	3	1,439	9.0%	2	478	7.1%	4
GEORGIA	1,295	5.7%	4	819	5.1%	5	476	7.1%	5
SOUTH CAROLINA	1,089	4.8%	5	776	4.9%	6	313	4.6%	7
CALIFORNIA	935	4.1%	6	231	1.4%	23	704	10.4%	2
LOUISIANA	898	4.0%	7	829	5.2%	4	69	1.0%	21
ALABAMA	760	3.3%	8	640	4.0%	7	120	1.8%	11
ARIZONA	677	3.0%	9	363	2.3%	14	314	4.7%	6
OKLAHOMA	614	2.7%	10	529	3.3%	8	85	1.3%	15
PENNSYLVANIA	519	2.3%	11	435	2.7%	9	84	1.2%	17
WASHINGTON	512	2.3%	12	213	1.3%	24	299	4.4%	8
VIRGINIA	501	2.2%	13	428	2.7%	10	73	1.1%	19
TENNESSEE	499	2.2%	14	414	2.6%	11	85	1.3%	16
KENTUCKY	461	2.0%	15	351	2.2%	15	110	1.6%	12
MISSISSIPPI	454	2.0%	16	395	2.5%	12	59	0.9%	24
ARKANSAS	431	1.9%	17	366	2.3%	13	65	1.0%	23
MICHIGAN	417	1.8%	18	284	1.8%	19	133	2.0%	10
MISSOURI	394	1.7%	19	345	2.2%	16	49	0.7%	28
INDIANA	391	1.7%	20	304	1.9%	18	87	1.3%	14
NEW YORK	380	1.7%	21	328	2.1%	17	52	0.8%	26
OHIO	375	1.7%	22	283	1.8%	20	92	1.4%	13
ILLINOIS	317	1.4%	23	248	1.6%	22	69	1.0%	20
NEW MEXICO	303	1.3%	24	249	1.6%	21	54	0.8%	25
WEST VIRGINIA	255	1.1%	25	210	1.3%	25	45	0.7%	30
OREGON	220	1.0%	26	73	0.5%	37	147	2.2%	9
KANSAS	194	0.9%	27	145	0.9%	27	49	0.7%	27
WISCONSIN	161	0.7%	28	150	0.9%	26	11	0.2%	42
DELAWARE	154	0.7%	29	136	0.9%	28	18	0.3%	38
MINNESOTA	154	0.7%	30	133	0.8%	29	21	0.3%	35
IDAHO	146	0.6%	31	73	0.5%	36	73	1.1%	18
COLORADO	130	0.6%	32	82	0.5%	32	48	0.7%	29
NEVADA	122	0.5%	33	54	0.3%	39	68	1.0%	22
MARYLAND	118	0.5%	34	98	0.6%	30	20	0.3%	36
MONTANA	113	0.5%	35	75	0.5%	35	38	0.6%	31
NEW HAMPSHIRE	111	0.5%	36	91	0.6%	31	20	0.3%	37
IOWA	86	0.4%	37	79	0.5%	34	7	0.1%	46
UTAH	86	0.4%	38	56	0.4%	38	30	0.4%	32
MAINE	84	0.4%	39	81	0.5%	33	3	0.0%	47
NEBRASKA	60	0.3%	40	45	0.3%	40	15	0.2%	40
MASSACHUSETTS	49	0.2%	41	36	0.2%	41	13	0.2%	41
WYOMING	48	0.2%	42	24	0.2%	46	24	0.4%	34
NEW JERSEY	47	0.2%	43	22	0.1%	47	25	0.4%	33
ALASKA	43	0.2%	44	27	0.2%	45	16	0.2%	39
NORTH DAKOTA	41	0.2%	45	33	0.2%	43	8	0.1%	44
CONNECTICUT	40	0.2%	46	33	0.2%	42	7	0.1%	45
SOUTH DAKOTA	39	0.2%	47	29	0.2%	44	10	0.1%	43
VERMONT	18	0.1%	48	17	0.1%	48	1	0.0%	49
RHODE ISLAND	11	0.0%	49	10	0.1%	49	1	0.0%	48
	22,709	100.0%		15,967	100.0%		6,742	100.0%	

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING

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